Board of Director's Meeting Cook County Land Bank Authority Executive Director's Report

Robert Rose, Executive Director March 15, 2019





This report covers:

- Announcements/Recognition
- FY2018 Accomplishments
- Legislative Activities
- Current Commercial Projects
- Core Business Activities
- Scavenger Sale



Announcements

- Welcome Richard Monocchio to the Board of Directors! Richard is the Executive Director of the Housing Authority of Cook County.
- Home Giveaway Reveal event on December 21, 2018, Mrs. Jenaia Hart took possession on January 15, 2019.
- The Cook County Land Bank Authority will be hosting a female developer luncheon
 May 2, 2019: 11:30am –2:00pm, Kroc Center, 1250 W 119th St, Chicago, IL 60643
- The Cook County Land Bank Authority will be hosting its' 3rd Annual Appreciation Luncheon
 - Tentative date: July 17, 2019: 11:30am –1:00, Venue to be announced
- Donated an Evergreen Park home to the Superhero Collective; closed on January 7, 2019



• The Cook County Land Bank Authority received increased and

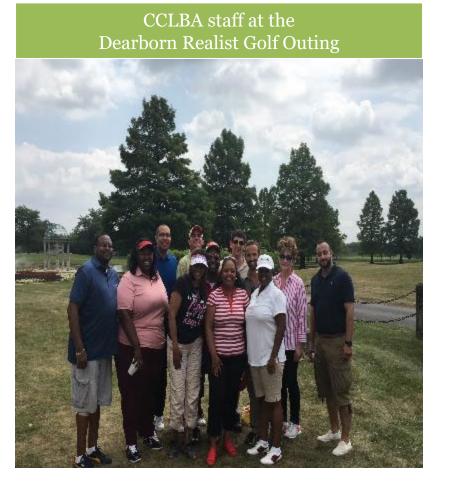
extensive media coverage this year.

	<u>Print</u>	<u>Radio</u>	<u>Television</u>
0	Crain's Chicago	• WBBM-AM	o FOX32
0	Chicago Tribune	• WBEZ-AM	• ABC7
0	News of Chicago	• WBGX-AM	o WGN
0	Politico	• WGN-AM	• CBS
0	Chicago Magazine	o WVON-AM	
0	Cook County Chronicle	○ WBEZ-FM	<u>Social Media</u>
0	Hyde Park Herald	○ WSRB-FM	 Facebook
0	The Village Free Press	○ UBM	o Twitter
0	THE PROPERTY	 MyChicagoRadio 	 Website
0	Bronzeville Life		 Constant Contact
0	Chicago Defender		
0	Chicago Citizen		



FY2018 Accomplishments

- Generated nearly \$11 million in earned program income; 9% increase over FY2017
- Closed record-high 687 transactions in 2018. This represents a 26% increase over 2017
- Created over \$42.4 million in market value via reoccupied, rehabbed homes
- Homebuyer Direct Program sold 90 homes directly to consumers
- Received \$250,000 in funding from Illinois Housing Development Authority for continued blight reduction efforts





- HB43 Rep. Anthony DeLuca (Recommendation: Support)
 - Creates a tax incentive for vacant commercial properties located within the Bloom, Bremen, Calumet, Rich, Thornton, and Worth Townships.
 - Requires certification from either the South Suburban Land Bank or the Cook County Land Bank with a supporting resolution from the municipality.
 - [°] 12-year incentive is based on 33 1/3% of the land value only;
 enables properties to compete with Indiana and Will County.



- HB2346 Rep. Jehan Gordon-Booth (Recommendation: Oppose)
 - Allows for the creation of municipal land banks in Illinois
 - "Find and replace" copy of the Cook County Land Bank Authority enabling ordinance
 - The bill is not adequate for state-enabling legislation
 - 1. Too limited in its scope (city vs. regional considerations)
 - 2. Contains idiosyncratic features of the CCLBA ordinance
 - 3. Does not provide a financing source
 - 4. Additional revisions needed in the Municipal and Property Tax codes to fully authorize Land Banks
 - Willing to meet with sponsor to help draft a revised bill



- SB2052 Sen. Steve Stadelman (Recommendation: Support)
 - Allows for easier conveyance of properties from municipalities to Land Banks
 - Allows Land Banks to initiate abandonment cases provided that:
 - 1. 15-day notice is given to the municipality
 - 2. Priority is given to any municipal petition on the property
- SB2052 Sen. Steve Stadelman (Recommendation: Support)
 - Clarifies the definition of "vacant non-farm property" to include vacant houses
 - $_{\circ}~$ Lowers the redemption period of County government-held tax certificates of "vacant non-farm" property from 2 $^{1\!/_2}$ years to 6 months
 - Allows counties to retain recovery provided the funds are dedicated to ongoing land banking efforts .



2019 Core Business Activities (December 1, 2018 – February 28, 2019)								
	Prospects	In Progress	Completed	2019 Goals	% Goal			
Acquisition	8,614	2,179	28 (+6)	800	3%			
Disposition	2,169	59	51 (+13)	400	13%			
Demolition	945	12	1 (-)	75	1%			
Rehab	360	385	27 (+11)	200	13%			
Cumulative Core Business Outcomes (as of 2/28/19)								
Community W	Vealth		\$49,559,120	\$72,000,000	69%			
Scavenger Sa	le – County I	Redemptions	\$8,281,071	704				
Cumulative Core Business Activities (as of 2/28/19)								
Acquisition		1,140	Demolition		118			
Disposition		788	Rehab		403			
Inventory		352	Reoccupied		347			



Metropolitan Planning Council

Washington Park National Bank Building RFP

Woodlawn Corridor Development Initiative

Final Report-July 2018



RELEASE DATE: Monday, September 10th 2018

FINAL SUBMISSION DEADLINE: Wednesday, October 31st, 2018

BOARD OF DIRECTORS APPROVAL: Thursday, March 15, 2019

RIBBON CUTTING CEREMONY: TBD: Week of April 8, 2019



Harvey Hotel Chicago China Gateway



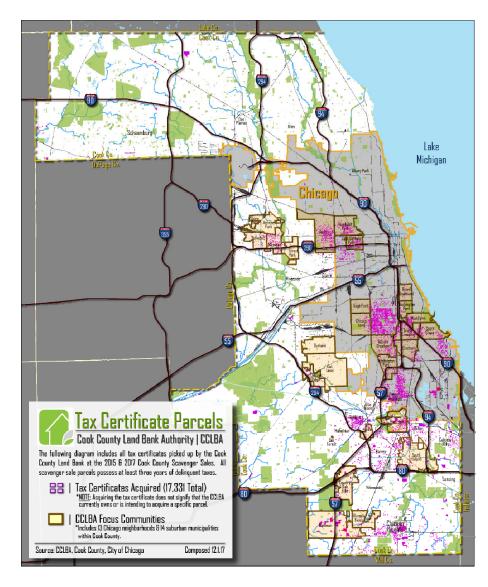
 Demolition, foundation removal and site work complete.

 Private road acquisition is process, looking to sell property to developer in June 2019.





Tax Certificate Program - Activity



Tax Certificate Program

Total # of Applications (As of 2/28)	3,952
Total # of Properties Applied (As of 2/28)	1,663
Total # of Signed Agreements (As of 2/28)	419
Total # of Acquisitions (As of 2/28)	171
Total # of Redemptions (As of 2/7)	704
Total Redemption Amount (As of 2/7)	~\$8.28 mm





Scavenger Sale - Breakdown

City of Chicago (PINs Currently Published v. Total Number of Applications)						
Neighborhoods	PINs	Apps	Neighborhoods	PINs	Apps	
Auburn Gresham	101	95	Austin	148	386	
Belmont Cragin	1	41	Brighton Park	0	6	
Chatham	63	97	Chicago Lawn	29	50	
East Garfield Park	178	49 7	Englewood	1,148	410	
Gage Park	8	5	Grand Boulevard	14	170	
Greater Grand Crossing	141	195	Hermosa	0	14	
Humboldt Park	223	249	Morgan Park	8	13	
Roseland	231	55	South Chicago	311	33	
South Shore	66	240	Washington Heights	45	62	
Washington Park	15	125	West Garfield Park	14	6	
West Pullman	126	102	Woodlawn	108	360	



Scavenger Sale - Breakdown

Suburban Municipalities (PINs Currently Published v. Total Number of Applications)							
Neighborhoods	PINs	Apps	Neighborhoods	PINs	Apps		
Bellwood	31	5 7	Chicago Heights	485	42		
Country Club Hills	13	33	Dixmoor	13	0		
Harvey	32	7	Hazel Crest	6	7		
Homewood	1	1	Matteson	76	11		
Maywood	49	307	Melrose Park	6	8		
Midlothian	1	2	Olympia Fields	4	2		
Orland Park	6	2	Posen	47	7		
Riverdale	17	33	South Holland	47	10		
Stone Park	6	0					



Acquire 800 Homes

• Portfolio acquisitions based on location and community impact

Execute Scavenger Sale Acquisitions

- Vacant Lots/Commercial/Industrial/Multifamily/Single Family
- Identify and implement strategies for building a more efficient and predictable process for taking tax certificate properties to deed

Dispose of 400 Properties

• Work with existing developer pool, homebuyers, and new development partners

Homebuyer Direct Program

- Direct partnerships with banking partners and housing counseling agencies
- Home Giveaway Reveal December 21, 2018, Maywood property to Ms. Hart

Proactively Acquire Properties via Deed-in-Lieu/Abandonment/Forfeiture Cases

• Partner with the City of Chicago's Department of Planning and Development, Department of Law and Department of Buildings