

# .MEETING MINUTES OF THE COOK COUNTY LAND BANK AUTHORITY LAND TRANSACTIONS COMMITTEE

#### **November 9, 2017**

Land Transactions Committee of the Cook County Land Bank Authority met pursuant to notice on November 9, 2017 at 10:30 AM at the Cook County Administration Building, 69 West Washington Street, 22<sup>nd</sup> Floor, Chicago, Illinois.

#### I. Call to Order and Roll Call

Chairman Ostenburg called the meeting of the Land Transactions Committee to order.

**Present**: Directors Ostenburg, Friedman, Porras, Jasso, Planey, Robert Rose (*CCLBA Executive Director*) (6)

**Absent:** Directors Helmer, and Reifman (2)

Others Present: Chrises Adams (Allow Me), Bob Benjamin (Cook County Treasurer's Office), Anthony Blakely (Cook County Land Bank Authority), Jerry Brown (Siesel & Canahan), Natasha Cornog (Cook County Land Bank Authority, Terry Diamond (Neal & Leroy), Dominic Diorio (Cook County Land Bank Authority), Darlene Dugo (Cook County Land Bank), Bryan Esenberg (DPD), Scott Henry (Celadon), Gene Kelly (Cook County Land Bank Authority), Sharon Louis (Golden Shore), Devin Rowland (A Safe Haven), Mustafaa Saleh (Cook County Land Bank Authority), Claudette Shivers (Cook County Land Bank Authority), Elisha Sanders (Cook County Land Bank Authority), Alex Simmons (Cook County Land Bank Authority), Anthony Simpkins (DPD), Bob Spaulding (333 LLC), Cindy Williams (Cook County Land Bank Authority)

#### II. Public Speakers

Chairman Friedman noted no registered public speakers present.

# **III. Land Transactions Report**

Darlene Dugo gave an update on the following CCLBA activities: Core Business Activities, Current Commercial Projects, Scavenger Sale, and FY 2017 Focus.

#### **Core Business Activities**

This report covers the period from December 1, 2016 through October 31, 2017. CCLBA acquired 290 homes (18 within the past 30 days), disposed of 173 homes (12 within the past 30 days), demolished 17 properties, 131 homes have completed rehab (15 within the past 30 days).

#### **<u>Cumulative Core Business Outcomes</u>**

In terms of community wealth, CCLBA is over \$17.1 million; 113% of our goal.

# **<u>Cumulative Core Business Activities</u>**



Cumulative Core Business Activities from December 1, 2016 through October 31, 2017 are as follows: 669 Acquisitions, 65 Demolitions, 416 Dispositions, 206 Rehabs, 253 Properties in Inventory, 144 Properties Reoccupied. With rehabs close to completion, these numbers will continue to grow substantially. Under the AG Grant, the goal is to rehab 200 properties by February 2018. We have accomplished this goal. The 200<sup>th</sup> rehab will be celebrated on November 20<sup>th</sup>.

# **Scavenger Sale Tax Redemptions**

\$2.4 million is the current total which includes 268 owners that have redeemed taxes. We have released the single family tax certificates (2015) listing our website.

For the 2017 Scavenger Sale, the process is ongoing. There were a total of 30,000 pins. CCLBA bided on approximately 9,500 pins. The clerk's office is currently going through their process reviewing the redemptions and certifying the bids. CCLBA will have an official number once this is completed.

#### **Acquisitions Breakdown**

CCLBA continues to work closely with and meet with a variety of non-profit organizations, community developers, faith-based organizations, homebuyers and municipalities. The number of properties CCLBA has acquired is steadily increasing. CCLBA has 44 HUD prospects. CCLBA continues to receive private property donations from various sources such as: OCWEN, Wells Fargo, and Bank of America. CCLBA and the City of Chicago continue to work together regarding forfeiture activities. CCLBA continues to utilize the Deed-in-Lieu of foreclosure process to acquire properties.

#### **Applications Monthly Breakdown**

CCLBA has received a cumulative total of 5,263 applications; 389 applications over the last period.

#### **Commercial Projects**

Riverside Lawn Buyout Program – Continues to move along successfully. Riverside Lawn is located in unincorporated Cook County near the Riverside Township between Riverside and Lyons. 46 offers were made. 22 offers have been accepted, awaiting 13 responses to the offers and 21 homes have been purchased to date. CCLBA continues to work with owners to see if they are interested in selling.

Wicks Furniture Store / Homewood Furniture, Inc. -1757 East West Road – This acquisition is Deed-in-Lieu of Foreclosure. Acquire and sell to Homewood Furniture for redevelopment.

Harvey Hotel Chicago China Gateway Development  $-171^{\rm st}$  and Halsted Street - Acquisition completed. Bidding out demolition.

#### **Land Bank Agreements**

CCLBA continues to work with CNI (Chicago Neighborhood Initiatives) and IFF (Illinois Facility Funds). CCLBA has been working with individuals who are interested in entering the land bank agreement. CCLBA is reviewing alternate strategies to acquire 7 properties that were previously forfeiture cases. 11 Properties acquired and holding.



## Scavenger Sale (9,553 bids)

As of November 1<sup>st</sup>, CCLBA has received 984 applications, a total of 598 PIN's applied for, 174 purchase agreements are in place and 268 PIN's have been redeemed.

CCLBA Tax Certificate Programs consists of 4,437 Vacant Lot & Commercial/Industrial PINs. The average number of days to convey deed to buyer is 225 days (7.5 months).

<u>Suburban Municipalities (1,632)</u>: Bellwood, Chicago Heights, Country Club Hills, Dixmoor, Forest Park, Hazel Crest, Homewood, Matteson, Maywood, Melrose Park, Midlothian, Olympia Fields, Orland Hills, Posen, Riverdale, South Holland, and Stone Park.

<u>City of Chicago Neighborhoods (6,146)</u>: Auburn Gresham, Austin, Belmont Cragin, Brighton Park, Chatham, Chicago Lawn, East Garfield Park, Englewood, Gage Park, Grand Boulevard, Greater Grand Crossing, Hermosa, Humboldt Park, Morgan Park, Pilsen, Roseland, South Shore, Washington Heights, Washington Park, West Pullman, Woodlawn, and Miscellaneous Neighborhoods.

#### FY2017 Focus

CCLBA 2017 focus is to continue to acquire 400 - 500 properties foreclosed by Fannie Mae and Freddie Mac. Although, due to shrinking inventory from Fannie Mae and Freddie Mac. CCLB continues to work on its scavenger sales. The Home Buyer Direct Program launched on August 1<sup>st</sup>. Owners will be able to find a list of lender partners they can go to and work with as well as housing counselors.

CCLBA will continue to acquire properties through the Deed-in-Lieu process. There are a couple of forfeitures that we are still working on, but primarily we are looking at Deed-in-Lieu as the tool for acquiring properties with encumbered title. CCLBA continues to work and have a good relationship with DPD, the Department of Law and Department of Buildings. CCLBA also has an IGA with Ford Heights. We are currently working with the Department of Building and Zoning for the County along with Ford Heights to help acquire properties to rehab and demolish.

As of November 1<sup>st</sup>, CCLBA has received over 2,000 entries for our 200<sup>th</sup> home giveaway house. The giveaway house is located in the Auburn Gresham neighborhood.

**IV.** Motion to Recommend Full Board to Consider Transaction Related to 11941 S. Parnell Director (Mayor) Ostenburg, seconded by Director Jasso moved to approve motion to recommend consideration of the full board the transaction related to 11941 S. Parnell in Chicago, Illinois. The motion carried unanimously.

## V. Consent Agenda

Director Porras, seconded by Director Ostenburg moved to approve the Consent Agenda CCLBA Land Transactions Committee meeting minutes for October 13, 2017. **The motion carried unanimously.** 



# VI. Adjournment

Director Ostenburg, seconded by Director Jasso, moved to adjourn. **THE MOTION CARRIED AND THE MEETING WAS ADJOURNED**.

Respectfully submitted, Board of Directors of the Cook County Land Bank Authority
Peter Friedman, Committee Chair