Data + Marketing Committee Cook County Land Bank Authority FY 2020 – 2nd Quarter Report

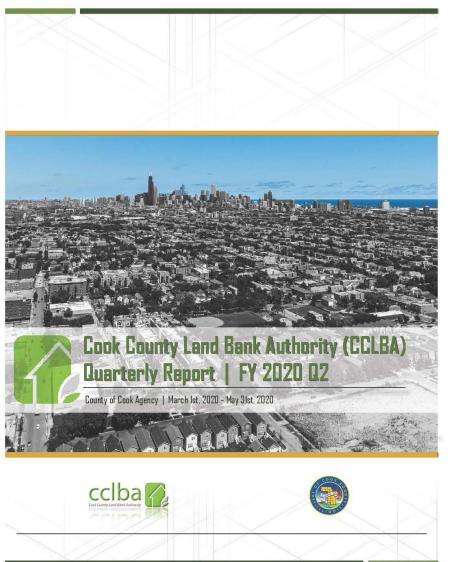
Alexander Simmons August 26, 2020

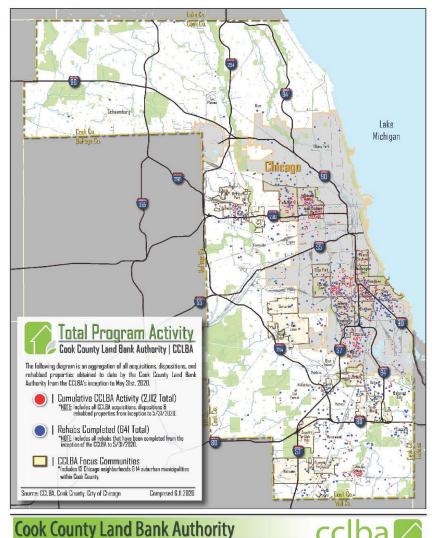




FY 2020 – 2nd Quarter (3/1/20 - 5/31/20)

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FY 2020 – 2nd Quarter (3/1/20 - 5/31/20)

2020 FISCAL YEAR - 2ND QUARTER							
	QUANTITY	SUBURBAN MUNICIPALITIES	CITY OF CHICAGO				
ACQUISITIONS	132	37	95				
DISPOSITIONS	36	7	29				
DEMOLITIONS	3	3	0				
REHABS	29	9	20				
INVENTORY (As of 5/31/2020)	1,117	360	757				
REDCCUPIED PROPERTIES (As of 5/31/2020)	611	245	366				
HOMEBUYER DIRECT PROGRAM - HOMES SOLD	5	5	0				
EARNED PROGRAM INCOME	\$965,724	*All figures represen	t unaudited numbers for FY 2020.				



FY 2020 – 2nd Quarter (3/1/20 - 5/31/20)

2020 Core Business Activities (December 1, 2019 – May 31, 2020)								
	Prospects	In Progress	Completed	2020 Goals	% Goal			
Acquisition	8,404	3,086	423 (+2)	700	60%			
Disposition	3,672	102	85 (+9)	400	21%			
Demolition	380	11	5 (+1)	30	17%			
Rehab	989	343	92 (+6)	200	46%			
	Cumulative Core Business Outcomes (as of 5/31/2020)							
Community V	Wealth		\$83,367,916	\$112,000,000	74%			
Scavenger Sa	le – County	Redemptions	\$11,838,072	946				
Cumulative Core Business Activities (as of 5/31/2020)								
Acquisition		2,112	Demolition		139			
Disposition		995	Rehab		641			
Inventory		1,117	Reoccupied		611			



FY 2020 – 2nd Quarter (3/1/20 – 5/31/20)

COOK COUNTY LAND BANK ACTIVITY | FISCAL YEAR 2020 02

The following table is a breakdown of all Cook County Land Bank Activity conducted within the second quarter of the 2020 fiscal year. It includes an itemization of all CCLBA acquisitions, dispositions, demolitions, and completed rehabs by neighborhoods located in the City of Chicago and suburban municipalities within Cook County. A summary page of all activity

	SUBURBA	N MUNICIPALIT	IES		CITY OF CHICAGO				
MUNICIPALITY	ACQUISITIONS	DISPOSITIONS	DEMOLITIONS	REHABS	HEIGHBORHOOD	ACQUISITIONS	DISPOSITIONS	DEMOLITIONS	REHABS
ALSIP			- 1	18.	Archer Heights	14		-	1.51
BELLWOOD	-	-	-	1	Ashburn	-		-	1
BERWYN				120	Auburn Gresham	3	3		1
BLUE ISLAND	-		-9	-	Austin	2	7	-	-
BRIDGEVIEW	-	-		141	Avalon Park	- 1	-	-	
BROADVIEW	-	-	-	-	Avondale	1-	-		(+)
BROOKFIELD				-	Belmont Cragin	-		-	14.
BUFFALO GROVE	9	-	- 1	(4)	Bridgeport	- 1	-	-	(+)
BURB ANK		-	2	4.	Brighton Park	-	9	-	1
BURNHAM					Burnside			- 2	-
CALUMETICITY		1	- 2	4	Calumet Heights	1 4			(4)
CALUMET PARK	-	-	-5	-	Chatham	1			- 1
CHICAGO HEIGHTS	33	1	- 2	14	Chicago Lawn	14	1	e e	2
CICERO	2	- 2		147	Clearing	-	- 12		14.5
COUNTRY CLUB HILLS					Dunning	8	2	-	
DES PLAINES				286	East Garfield Park	12	1	-	171
DIXMOOR		-			East Side	-		-	
DOLTON	-	-	-2	1	Englewood - East	1	1	-	198
AST HAZEL CREST		-	- 1	146	Englewood - West	- 8	1	- 5	1
ELMWOOD PARK	-	-	-1	-	Fuller Park	j.	-	-	1
EVERGREEN PARK	-	-	-	+	Gage Park	-	1	-	
FLOSSMOOR	- 1	-	-		Garfield Ridge				
FORD HEIGHTS			÷	(+)	Grand Boulevard		1		141
FOREST PARK		-	-1	+	Grand Crossing	4	- 4	- 4	1
GLENWOOD				(4)	Hegewisch			- 4	3
HARVEY	-	-		140	Humboldt Park	43	- 6	-	2
HAZEL CREST	-			1	Hyde Park			-	14.1
HILLSIDE	- 1				Jefferson Park	-	-	- 1	
HOFFMAN ESTATES	-	-	2	- 1	Little Village	-	-	-	127
HOMEWOOD	-	1	-	-	Logan Square	-	- 1	-2	-
LA GRANGE PARK	-	-		19	Lower West Side	1	3		120
LANSING	-	2	-	12	Montclare	-	- 1	-	14.1
MARKHAM	-	-		2	Morgan Park	1 1		-	- 1
MATTESON		2	-	178	Mount Greenwood	-		-	371
MAYWOOD	-	1		- 1	New City	-			
MELROSE PARK			-		North Lawndale	-	-		-1
MERRIONETTE PARK			- 8		Norwood Park		-	-	100
MIDLO THI AN	-		-		Portage Park		-	-	
MOUNT PROSPECT	-		-		Pullman			-	(*)
NILES		-		(4)	Riverdale			-	141

can be found on the preceding page as well as a map of all activity from the Land Bank's inception. In total, there were 132 parcels acquired this fiscal quarter. 36 parcels were sold. 3 were demolished, and 29 were successfully rehabbed.

SUBURBAN MUNICIPALITIES			CITY OF CHICAGO						
MUHICIP ALITY	ACQUISITIONS	DISPOSITIONS	DEMOLITIONS	REHABS	HEIGHBORHOOD	ACQUISITIONS	DISPOSITIONS	DEMOLITIONS	RE HAB
OAK FOREST	-		-		Roseland	2	-	-	
OAK LAWN	161	1-		1	South Chicago		171		
OAK PARK	1 1	15	-	-	South Deering	-	1.0		1 1
OLYMPI A FIELDS	1-1	-	-	-	South Share	2	1	-	2
ORLAND HILLS		-	-		Washington Heights	-		- 1	- 5
PALOS HEIGHTS	-	-	-	-	Washington Park	1	-	- 1	-
PARK FOREST		-	-	1	West Elsdon	-		-	
PHOENIX	1.0		-		West Garfield Park	-	1	-	-
POSEN	-	-	1	1	West Lawn			-	
RICHTON PARK	1-1	-	-		West Pullman	3	(4)	- 1	
RIVERDALE			-		Woodlawn	11	6	- 2	2
RIVERSIDE	1.5	-	-						
SAUK VILLAGE		- 4	-	-					
SCH.AUMBURG	1.0		-	-					
SOUTH HOLLAND	1.5	14	-	- 2	1				
STEGER	-		-						
STONE PARK	49	12	-	- 2					
STREAMWOOD	121	-	2 -	- 3					3
THORNTON	-	-	-						
TINLEYPARK		-	2	-					
WESTCHESTER			-						
UNINCORPORATED			-		1				

HOMEBUYER DIRECT PROGRAM | FISCAL YEAR 2020 Q2

The following table is a breakdown of homes sold through the Homebuyer Direct Program within the second quarter of the 2020 fiscal year. It includes a breakdown by neighborhood located in the City of Chicago as well as suburban municipalities within Cook County. In total, there were 5 homes sold through the Homebuyer Direct Program this fiscal quarter.

SUBURBAN MUNICIPALITIES		CITY OF CHICAD	30
HUHICIPALITY	YTITHAUD	HE ICH BORHOOD	YTITHAUD
BURNHAM			
CALUMET CITY	1		
CHICAGO HEIGHTS	1		
HOMEWOOD	1		
MATTESON	1 1		



FY 2020 – 2nd Quarter (3/1/20 – 5/31/20)

INVENTORY & REOCCUPIED PROPERTIES | AS OF 5/31/2020

The following is a breakdown of all Cook County Land Bank existing inventory as well as a breakdown of properties successfully rehabbed and reoccupied. Inventory can be defined as properties/parcels that the CCLBA currently owns at a specific point in time. Reoccupied properties are a subset of all completed rehabs, and denotes when the parcel/property has not only been successfully rehabbed, but has been converted back to a productive and sustainable use. Both of these fields have been tallied from the CCLBA's inception to the end of the most recent fiscal quarter (May 31st, 2020). A summary page of

SUBURBAN MUNICIPALITIES			CITY OF CHICAGO			
MUNICIPALITY	IHVEHTORY	REOCCUPIED PROPERTIES	HEIGHBORHOOD	INVENTORY	REOCCUPIED Properties	
ALSIP		1	Ancher Heights		1	
BELL WOOD	- 8	9	Ashburn		5	
BERWYN	-	- 6	Aubum Gresham	26	25	
BLUE ISLAND	1	-	Austin	39	24	
BRIDGEVIEW	-	- 1	Avalon Park	2	9	
BROADVIEW	1	4	Avondale		3	
BROOKHELD	-	3	Belmont Cragin	2	10	
BUFFALO GROVE		1	Bridgeport	12	1	
BURBANK	-	2	Brighton Park	-	2	
BURNHAM	-	-	Burmside	-	2	
CALUMET CITY	1	11	Calumet Heights	-	- 11	
CALUMET PARK	-	1	Chatham	6	7	
CHICAGO HEIGHTS	239	6	Chicago Lawn	3	18	
COUNTRY CLUB HILLS	2	3	Clearing	-	4	
CICERO	2	-	Douglas	1 1	-	
DES PLAINES		- 1	Dunning	-	2	
DIXMOOR		1	East Garfield Park	114	5	
DOLTON	1	17	East Side	-	2	
EAST HAZEL CREST	-		Edgewater	-	1	
ELMWOOD PARK		2	Englewood - East	49	7	
EVERGREEN PARK	2	5	Englewood - West	111	14	
FLOSSMOOR		5	Fuller Park	1	2	
FORD HEIGHTS	-	1	Gage Park	1	4	
FOREST PARK	141	1	Garfield Ridge	-	3	
GLENWOOD	1 1	8	Grand Boulevard	8	2	
HARVEY	5	4	Grand Crossing	55	28	
HAZEL CREST	-	15	Hegewisch	-	3	
HILLSIDE	-	2	Humboldt Park	111	15	
HOFFMAN ESTATES	-	1	Hyde Park	-	1	
HOMEWOOD	3	8	Jefferson Park	-	1	
LA GRANGE PARK	-	1	Lincoln Square		2	
LANSING	1 1	14	Little Village	-	3	
MARKHAM		5	Logan Square		1	
MATTE SON	3	7	Lower West Side	1	1	
MAYWOOD	31	17	Montolare		1	
MELROSE PARK	-	3	Morgan Park	8	6	
MERRIONETTE PARK		2	Mount Greenwood	-	2	
MIDLO THI AN	1 .	9	New City	4	5	

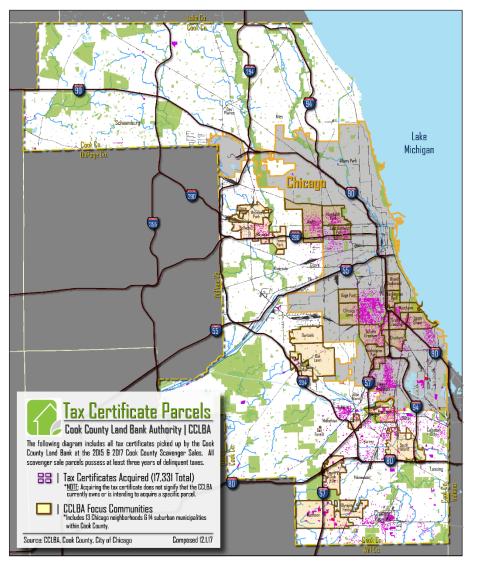
all inventory and occupancies can be found on the third page of this report. In total, there were 1,117 parcels in the Cook County Land Bank's inventory as of 5/31/2020, with 757 parcels located in the City of Chicago and 360 parcels located in suburban Cook County. 611 properties were successfully reoccupied by the end of 5/31/2020, with 366 located in the City of Chicago and 245 located in suburban Cook County.

SUBURBAN MUNICIPALITIES			CITY OF CHICAGO			
MUHICIPALITY	IH VE H TORY	REOCCUPIED PROPERTIES	HE IGHBORHOOD	IHVEHTORY	RE OCCUPIED Properties	
MOUNT PROSPECT	3	-	North Lawndale	1 1	3	
NILES	1-1	2	Norwood Park	-	1	
OAK FOREST	-	2	Portage Park	4	1	
DAK LAWN	-	10	Dakland	7	-	
OAK PARK	2		Pullman	13		
OL YMPI A FIELDS	1		Riverdale	-		
ORLAND HILLS		2	Roseland	68	23	
PALOS HEIGHTS	1.5	1	South Chicago	3	10	
PARK FOREST	4	13	South Deering	3	3	
PHOENIX	1-1		South Shore	11	22	
POSEN	3	7	Washington Heights	9	21	
RICHTON PARK	1	6	Washington Park	11	5	
RIVERDALE	17	4	West Elsdon	-	1	
RIVERSIDE	23		West Garfield Park	2	5	
SAUK VILLAGE		1	West Lawn	1	1	
SCH AUMBURG	-	-	West Pullman	35	14	
SOUTH HOLLAND	-	17	West Ridge	-	1	
STEGER	-	1	Woodlawn	51	20	
STONE PARK	-	1				
STREAM\\000	141	1 1				
THORNTON	-					
TINLEYPARK	-					
WESTCHESTER	-					
UNINCORPORATED	5					

2020fiscalyear Q2 cclbaccookcountylandbankauthority



Tax Certificate Program – Overview



Tax Certificate Program						
Number of Parcels Submitted for Acquisition (3/1/2020 – 5/31/2020)	76					
Number of Parcels Acquired (3/1/2020 – 5/31/2020)	152					
Overall Number of Parcels Acquired (5/31/2020)	1,123					





Tax Certificate Program – Overview

Tax Certificate Status (As of 7/31/2020)

STATUS OF CERTIFICATE/DEED	*Expected Months From Acquisition	TOTAL	Residential Structures	Commercial/ Industrial Structures
Tax Deeds Recorded	-	1,123	270	54
Tax Deeds Issued/Approved but not Recorded (Working through Point of Sale Requirements)	o-2 Months	679	25	272
Certificates – Completed Prove-Up Hearings Pending Issuance of Tax Deed	3-6 Months	25 7	52	137
Certificates – Outstanding Prove-Up Hearings	7-10 Months	o	0	o
Certificates – Cases Filed (Scheduled Court Call)	11-12 Months	1,571	899	163
Certificates Submitted – Pending Filing	12+ Months	734	313	127
*NOTE: Expected months from acquisition is heavily dependent on the Clerk of the Circuit Court. C Office, & legal counsel's capacity.	4,364			



Data + Analytics Committee Cook County Land Bank Authority Longitudinal Study

Alexander Simmons August 26, 2020





Longitudinal Study Outline (10 min)

- Establishing study parameters
- Relevant case studies
- Ongoing CCLBA Statistics
- Current Obstacles
- Next Steps



Longitudinal Study

- Cook County Land Bank Authority established in January 2013 (7.5 Years Ago)
 - $_{\circ}$ 1st property acquired in June 2014.
 - o 1st sale conducted in December 2014
 - $_{\circ}$ 1st rehab completed in August 2015, 2nd rehab completed in December 2015 (4.5 years ago)
- Ideal five-year period of evaluation from December 2015 December 2020









*Figures as of 7/31/2020



Relevant Case Studies

- Cuyahoga Land Bank: 10-year Economic Impact Analysis (Jume 2019)
- New York State Land Banks: Center for Community Progress (April 2017)
- Michigan Association of Land Banks: Dynamometrics (May 2018)

COMMON THREAD

- All three studies stress the importance of measuring both qualitative AND quantitative metrics
 - Realizing a numerical impact on Cook County for both distressed and non-distressed property
 - Qualitative examples include stakeholder stories, opinions, and perceptions on a range of topics including blight removal, crime/safety, & social/racial equity.



- \$12 Million Returned to Cook County tax rolls
- \$87 Million in wealth directly distributed municipalities and geographies throughout Cook County.
- \$30 Million in delinquent property taxes removed out of 1,123 parcels acquired (so far).
- \$3.58 Million in instant home equity passed on to Cook County homeowners. (179 Homeowners)

of developers
working & engaged
with the CCLBA.



\$12 Million
returned to the Cook County tax
rolls.



\$87 MILLION

Number of dollars in community wealth that has been created in neighborhoods & municipalities throughout Cook County.



NOTABLE PROJECTS

64/21 S Stewart Ave. Englewood | GRANT ST. WARCHOUSES, BELLWOOD | Washington Park National Bank Building, Woodlewn | CHICAGO TRANSIT AUTHORITY - RED LINE EXPANSION | Illinois Housing Development Authority | Blight Reduction Program | IDS4 GRANVILLE CONDOMINIONS, EDERWATER | Flood Mitigation Buyout Programs - Franklin Park, Riverside Lawn. Wheeling / Leyden 23 | Neighborhood Rehald Initiative | ILLINOIS FACILITIES FUND - HOME | TREST STRATEGY | Marryodita Water Reclamation Instrict - Marlaio Creek, Robbins | COMMUNITY NEIGHBORHOOD REVITALIZATION - PULLMAN NEIGHBORHOOD | CHNOC.



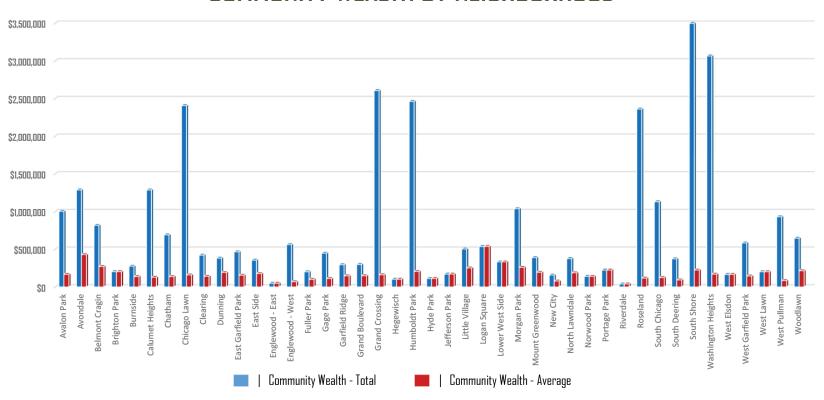
\$132.58 Million Dollars | Direct Impact (as of 7/31/2020)







COMMUNITY WEALTH BY NEIGHBORHOOD









Ongoing Statistics to Quantify

- 525 Community Developers working with the Cook County Land Bank Authority
 - How many jobs are those?
 - $_{\circ}$ How many do they employ?
- 300+ residential homes saved from the wrecking ball
 - Quantifying not only community wealth, but the cost saved to respective municipality & tax revenue that was preserved.
- 23 notable projects that CCLBA played a role
 - Quantifying the fiscal impact of these projects, as well as the investment made from public & private entities

of developers working & engaged with the CCLBA.







\$87 MILLION

Number of dollars in community wealth that has been created in neighborhoods & municipalities throughout Cook County.



NOTABLE PROJECTS

649 S Stewart Ave. Englewood | GRANT ST. WAREHOUSES, BELLWOOD | Washington
Park National Bank Bulling. Woodlawn | CHICAGO TRANSIT AUTHORITY - RED LINE
FEVANSION | Illinois Housing Development Authority - Blobt Reduction Propriet



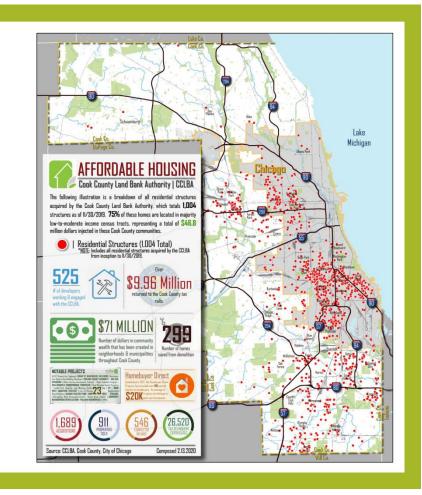


Ongoing Statistics to Quantify

Cook County Land Bank – Affordable Housing Taskforce

(All data compiled as of 11/30/2019 unless otherwise noted)

- 1,004 residential homes (1-6 Units) acquired by the Cook County Land Bank Authority
- 75% of homes located in census tracts that are majority low-to-moderate income levels as defined by HUD
 - \$46.8 million dollars created in these same census tracts & geographies, representing actual value
 - 79% homeownership rate within these census tracts
 - 234 residential homes currently available, and 304 buildable vacant lots (as of 1/23/2019)
 - ~1,200 residential homes in process of being acquired in low-to-moderate income areas (as of 1/23/2019)

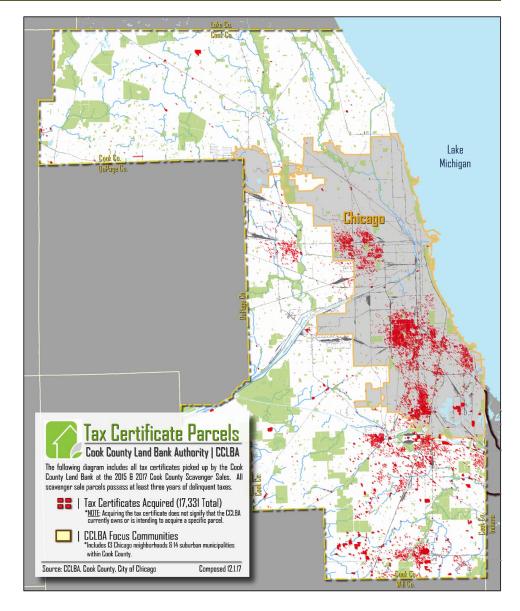




Ongoing Statistics to Quantify

TAX CERTIFICATE PROPERTY

- 26,520 tax certificates obtained by CCLBA
- Looking to capture both the tax revenue collected AND the elimination of the negative spillover effects
- One tax certificate has an estimated -5.1% effect (\$12,872) on surrounding properties (Case Study)
 - Outstanding request whether that percentage is compounded as density increases
- CCLBA looking to acquire 28% of all tax certificates acquired, in comparison to the historical 10.7% rate of the private market







COVID Issues

- Inability to use ArcGIS and Access remotely has made it difficult to conduct spatial analyses out of the office
- o Opening of the office has allowed initial analysis to be undertaken

Outstanding Requests from Cook County Offices

 Cook County Assessor, Clerk, and Recorder of Deeds closed from mid-March, insufficient capacity to fulfill requests



Other Statistics to Quantify

Property Tax Revenue Collected from CCLBA Properties

- o Outstanding request to the CC Assessor's office for assessment & property tax information
- Examining increase for both tax delinquent property (from \$0 to XX) and NSI/NCST rehabs (where taxes are being paid, but looking to capture the incremental property tax increase upon the rehab's completion)

• Redemption Data (Currently \$12 Million)

Current outstanding request for accurate information from the CC Clerk's Office

Assessment Values

- Spatial Analysis based off of 660' (1/8 Mile) of a CCLBA rehab
- Average Nearby Median Home Values
- o Impact on each neighboring home value
- Average # of Homes Impacted Per Rehab Completion
- Estimated Total Impact Per Rehab Completion

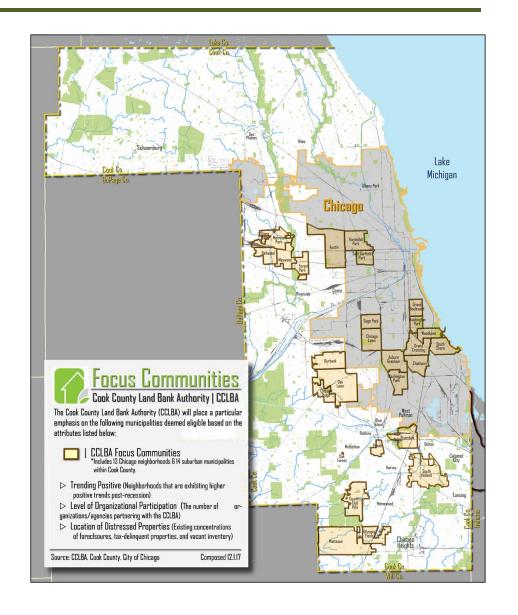
Comparing Homeownership/Rental Rate in Areas

- 。 CCLBA Rehabs: 82% Homeownership Rate
- Survey of Community Developers (# of People Working/Employed)



Focus Communities

- Identifying smaller geographies to focus on spillover effects of rehabbed properties
- Examining the efficacy of the Focus Community Strategy
- Communities that have at least 20 rehabs completed and a substantial number of tax certificates
 - o CITY OF CHICAGO
 - Auburn Gresham
 - South Shore
 - SUBURBAN MUNICIPALITIES
 - Maywood
 - Dolton/South Holland





Longitudinal Study – Next Steps

- Focusing on spillover effects, conducting spatial analyses, and other quantifiable metrics
- Analyzing specific focus communities areas and comparing the influence of CCLBA rehabs to areas without a CCLBA intervention
- Estimated Completion: Cook County Land Bank Board of Directors Meeting
 - o December 11th, 2020
 - PDF Report