Board of Directors Meeting Cook County Land Bank Authority Executive Director's Report

Robert Rose, Executive Director June 17, 2021







This report covers:

- Announcements
- Recognition/Media
- COVID-19 Challenges
- Core Business Activities
- Current Commercial Projects
- Scavenger Sale
- FY2021 Focus



Welcome New Board Director Appointee





Promotion Darlene Dugo











Media April 7, 2021



A West Side Fashion Brand Almost Lost Its Store Because Of The Landlord's Unpaid Taxes — So It Bought The Building



Owning the property gives Fort Maner much more stability, and the owners won't have to worry about rising rents or issues with a landlord. It also gives the entrepreneurs more opportunity to build out the store since they'll be investing in their own building, rather than one that belongs to somebody else, Hunter said.

"I can do what I want. I can make my place bigger. I can hire more people from the community," Hunter said. "It means the world to me."



Media April 10, 2021



Preckwinkle Announces Plan for More Affordable

Housing



They announced their support for the proposal at the ribbon cutting for a newly renovated, multi-unit apartment building that had languished vacant for 15 years, harboring illegal activity and dragging down surrounding property values in Chicago's Englewood neighborhood. The Land Bank and a local developer transformed 6429 S. Stewart Ave. into 42 units of affordable housing. The HRCR Act attacks the cycle of abandonment and disinvestment in key ways. It changes tax penalties from a predatory rate, making it easier for homeowners to pay delinquent tax bills; and it helps municipalities save abandoned properties more quickly, stopping the cycle of vacancy, blight, crime and disinvestment as exemplified by the Stewart building.



BLO

Restoration Of 35 Historic But Vacant Pullman Row Houses Underway



The effort to restore the homes got a boost in July when the <u>City Council</u> <u>approved a \$900,000</u> grant. The project is a joint effort between the city, the Cook County Land Bank, the Chicago Neighborhood Initiatives nonprofit and a private developer.

Media

April 30, 2021



1100

Media May 15, 2021



Chicago

<mark>Gary</mark> Online





Push for Statewide Homeowner Relief bill gets county board and suburban mayors support



Chatka Ruggiero, board member and past president of the Animal Care League,

understands the frustration of seeing the building next door fall into disrepair and the joy of finally rescuing the property. "For years, we watched the building right next to us sit empty, full of weeds, while we needed space to expand," Ruggiero said. "The Land Bank made it possible for us to grow our operations and care for more animals in our community."

CHICAGO'S VERY OWN



Property Acquisition and Sales

• Met with the County Clerk to address the backlog of documents that must be recorded. Significant increase in recordings since March 2021.

Community Developers

- Delays in labor availability and permit inspections
- Material costs have increased up to 400% since January 2021

SLIDE FROM MY 1ST BOARD MEETING



Program Updates: Core Business Activities

2015 Core Business Activities (12/1/14 to 4/30/15)

	Pipeline	In Progress	Completed	2015 Output Goals
Acquisition	55	41	26	200
Disposition	45	5	6	75
Demolition	30	8	0	40

Neighborhood Stabilization Initiative (4/15/15 to 4/30/15)

- 282 properties presented
- 40 interested properties
- 5 properties submitted offers
- o properties accepted offer



2021 Core Business Activities (December 1, 2020 – May 31, 2021)						
	Prospects	In Progress	Completed	2021 Goals	% Goal	
Acquisition	3,195	3,732	344	800	43%	
Disposition	4,206	57	120	250	48%	
Demolition	431	13	1	40	3%	
Rehab	1,373	392	110	300	37%	
Cumulative Core Business Outcomes (as of 5/31/2021)						
Community W	Community Wealth \$114,367,630 \$134,000,000 85%					
Scavenger Sa	le – County I	Redemptions	\$14,496,230	1,122		
(Cumulative Core Business Activities (as of 5/31/2021)					
Acquisition	Acquisition 2,646 Demolition 149					
Disposition		1,222	Rehab		819	
Inventory		1,424	Reoccupied		769	



Acquisitions: Breakdown

FY 2021 ACQUISITION PIPELINE (as of 5/31/2021)					
PROSPECTS	IN PROCESS	COMPLETED	SOURCE	NOTES	
0	0	0	NCST/NSI	Neighborhood Community Stabilization Trust/National Stabilization Initiative	
0	0	0	HUD	Housing & Urban Development (HUD) - Direct Purchase	
13	3	1	Community First	Fannie Mae/Freddie Mac Community First Program	
3	0	0	Public/Private Donations	Donations from Individuals/Municipalities	
0	0	1	Private Purchases	Land Bank purchases from private entities	
0	0	0	Bank Properties	Bank-Owned Purchases/Donations	
0	0	0	Foreclosure	Foreclosed Mortgages/Liens	
1	1	5	Forfeiture	Demolition, Nuisance Abatement, Troubled Buildings	
16	1	4	Deed-in-Lieu	Properties deeded over to Land Bank as an alternate to forfeiture.	
44	4	1	OTC Tax Sale	Tax Delinquent Properties acquired via Cook County Clerk	
3,118	3,723	332	Scavenger Sale	2015/2017/2019 Tax Scavenger Sales (26,520 Certificates Acquired)	
3,195	3,732	344	TOTAL		



Dispositions: Breakdown

FY 2021 DISPOSITION PIPELINE (as of 5/31/2021)				
IN PROCESS	COMPLETED	END USER CLASSIFICATION		
14	1	Not-for-Profit (NFP) Organizations		
35	70	Community Developers		
0	0	Faith-Based Organizations		
2	4	Business Owner		
3	25	Homebuyers		
3	20	Municipality/Gov't Entity		
57	120	TOTAL		



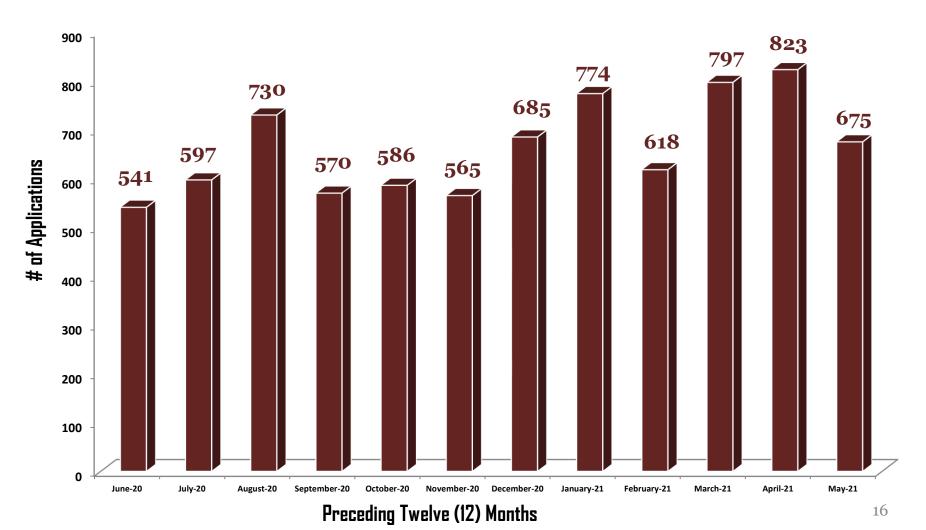
Inventory: Breakdown

Commercial/Industrial Structures (12.1%)	Curre	nt Inven	tory Br	eakdow	$7 {f n}$ (as of 5/31/2021)
Residential Structures]	LAND USE TYPE			TOTAL
(16.1%) Vacant Land	Vacant Lan	d			1,022
(71.8%)	Residential	Residential Structures			229
	Commercial/Industrial Structures		tures	173	
			Г	OTAL	1,424
Monthly E	Breakdown (June '14	– May '21)			
1200				120	
1000				\prod	
800					
600					
400	322	360			
200	144				
o <u>27</u>					
FY2014 FY2015	FY2016 FY2017	FY2018	FY2019	FY2020	15



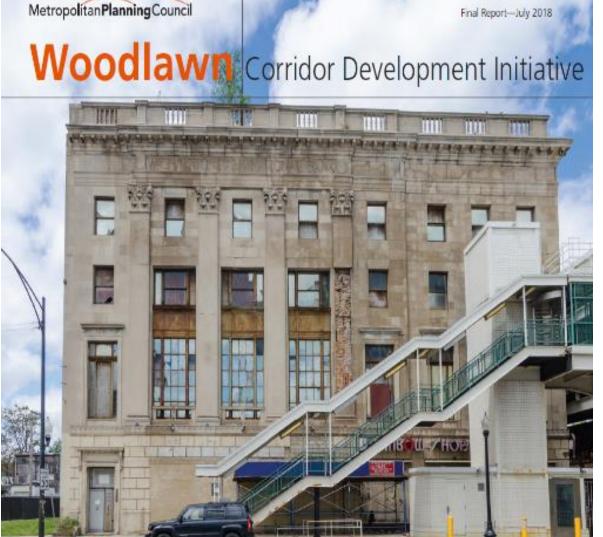
Number of Applications Received | 12-Month Review

Total # of Applications | 25,040





Washington Park National Bank Building



BOARD OF DIRECTORS APPROVAL: Awarded to Revive 6300 LLC, now Thrive Woodlawn LLC

<u>CONYENANCE TO</u> <u>DEVELOPERS</u>: Initial funding fell through, pursuing alternate funding sources



Harvey Hotel Chicago China Gateway



 Demolition, foundation removal and site work complete.

 Final two parcel acquisitions in process, looking to sell
 property to developer in 4th
 Quarter 2021.





Current Commercial Projects

Current Commercial Projects Status Report				
Project Name	Address	Action Item		
Chicago Rebuild Program City of Chicago, CCLF, CCLBA, CIC	Acquire, Rehab, and Re-Occupy Single family properties in three Police Districts 7, 10, and 11.	Four CCLBA properties awarded and closed. CCLBA has made available another 11 properties for developers in the program to bid on.		
Zenith Building	6001 W Dickens	Buyer identified, seeking Board approval		
Wheeling/Leyden Township Voluntary Buyout	Various addresses in the township	Eight voluntary buyouts completed. Demolitions completed. Preparing to convey land to the respective townships		
Franklin Park Voluntary Buyout	Various Addresses	Thirty-two properties targeted. There are 6 interested homeowners. Of the 6 interested parties, 1 property acquired.		
Robbins Park	Stormwater Solution which includes wetlands, lakes, parks, and playfields.	7 Parcels acquired 2/18/2021. Awaiting conveyance resolution from Village of Robbins.		



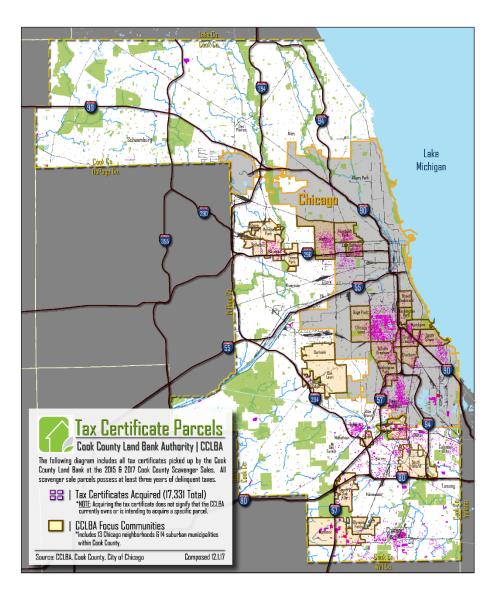
Current Land Bank Agreements Status Report				
Project Name	Target Area & Timelines Action Item			
IFF Homan Square Initiative	14 Targeted PINs in Homan SquareHold for up to 36 Months	• In process of taking tax certificates to deed.		
The Berwyn Development Corporation	 4 Targeted PINs in Berwyn Hold for up to 36 Months	• Two properties sold to BDC. Two properties in process of being sold to BDC.		
Chicago Neighborhood Initiatives (CNI)	North PullmanHold for up to 36 Months	 Working to close out Land Banking Agreement. 13 properties acquired. City of Chicago transaction approved in July 2020 		
IFF West Cook	 Maywood, Berwyn, Cicero, Bellwood, Forest Park Hold for up to 36 Months 	• Acquire land for new construction of affordable, accessible housing		



Current Land Bank Agreements Status Report					
Project Name	Target Area & Timelines	Action Item			
By the Hand Kids Club	Central Austin	• 14 tax certificate parcels targeted. 2 acquired and sold to By the Hand			
IMAN	Go Green on Racine, 63rd & Racine, Englewood	• Identifying tax certificate properties in targeted area			
NeighborScapes Innovation Housing Initiative	Englewood	• 7 scattered site building totaling 10-units. Designed for Community Building Fellows			
SACRED Apartments Developer, LLC –	92nd Street and Burley, South Chicago	• 5 Parcels targeted			
WIN Recovery	Various locations	Confirming target list			



Tax Certificate Program - Activity



Tax Certificate Program

Total # of Applications (As of 5/31)	6,286
Total # of Properties Applied (As of 5/31)	2,228
Total # of Acquisitions (As of 5/31)	1,599
Total # of Redemptions (As of 3/13)	1,122
Total Redemption Amount (As of 3/13)	~\$14.5 mm





Tax Certificate Program - Status

Tax Certificate Status (As of 5/31/2021)

STATUS OF CERTIFICATE/DEED	*Expected Months From Acquisition	TOTAL	Residential Structures (Subset)	Commercial/ Industrial Structures (Subset)	
Tax Deeds Recorded	-	1,599	266	198	
Tax Deeds Issued/Approved but not Recorded (Working through Point of Sale Requirements)	0-2 Months	250	35	114	
Certificates – Completed Prove-Up Hearings Pending Issuance of Tax Deed	3-6 Months	1,166	713	119	
Certificates – Outstanding Prove-Up Hearings	7-10 Months	142	14	31	
Certificates – Cases Filed (Scheduled Court Call)	11-12 Months	719	106	265	
Certificates Submitted – Pending Filing	12+ Months	1,446	296	99	
* NOTE: Expected months from acquisition is heavily dependent on the Clerk of the Circuit Court, CC Recorder's TOTAL 5,322					

2015 Scav Sale – Outstanding Certs

Tax Deeds Issued/Approved but not Recorded (Working through Point of Sale Requirements)	83
Certificates – Completed Prove-Up Hearings Pending Issuance of Tax Deed	3
Certificates – Outstanding Prove-Up Hearings	0





Acquire 800 Homes

• Portfolio acquisitions based on location and community impact

Execute Scavenger Sale Acquisitions and Dispositions

- Vacant Lots/Commercial/Industrial/Multifamily/Single Family
- Identify and implement strategies for building a more efficient and predictable process for taking tax certificate properties to deed

Sell 250 Properties

• Work with existing developer pool, homebuyers, and new development partners

Homebuyer Direct Program

• Direct partnerships with banking partners and housing counseling agencies

Proactively Acquire Properties via Deed-in-Lieu/Abandonment/Forfeiture Cases/ TBI De-Conversions

• Partner with the City of Chicago's Department of Planning and Development, Department of Law and Department of Buildings

Relocate and Execute Hiring Plan

- Currently space constrained
- Moving to another floor with expanded floorplan will enable additional hires

Board of Directors Meeting Cook County Land Bank Authority Final Acknowledgments!!

Robert Rose, Executive Director June 17, 2021

